

THE PUZZLE OF MOTIVATION

I. Watch the programme https://www.ted.com/talks/dan_pink_on_motivation and decide if the sentences are True or False.

- 1) The speaker does not consider himself to be a professional lawyer.
- 2) The candle problem is about finding the way to light the candle.
- 3) The speaker mentions two kinds of motivators: external and internal.
- 4) Focusing solely on the goal can narrow our focus and limit our creativity.
- 5) Creativity is a right-brained ability.
- 6) In all the cases presented in the programme, the higher reward meant better performance.
- 7) The new approach is built around intrinsic motivation.
- 8) Autonomy, mystery and purpose are the three elements that the new system is based on.
- 9) Self-direction works better in you want engagement at work.
- 10) In the ROWE system people can choose when they start, finish and how long they work.

II. Match the words that appear in the programme

https://www.ted.com/talks/dan_pink_on_motivation with their Polish equivalents.

1) accelerate	A) bałagan
2) approach	B) bodziec, zachęta
3) array	C) dowód
4) circumstances	D) dysharmonia, niezgodność
5) cognitive	E) elementarny, podstawowy, zasadniczy
6) collapse	F) nagroda
7) evidence	G) odkrycie
8) finding	H) okoliczności
9) incentive	I) podejście
10) level	J) poziom
11) mess	K) poznawczy
12) mismatch	L) przyspieszać
13) outsource	M) rozwiązanie
14) reward	N) rumowisko, gruzy
15) robust	O) solidny
16) rubble	P) szeroki wybór (czegoś)
17) rudimentary	Q) trzeźwy
18) sober	R) umacniać, wzmacniać
19) solution	S) upadek
20) strengthen	T) zlecać innej firmie, podwynając